

Charity Number 1110013  
Company Number 5176983

**GLOBAL LINKS INITIATIVE**  
(A COMPANY LIMITED BY GUARANTEE)

**TRUSTEES' REPORT AND UNAUDITED ACCOUNTS  
FOR THE YEAR ENDED 31 JULY 2010**

**GLOBAL LINKS INITIATIVE**  
**Year ended 31 July 2010**

**Legal and Administrative Information**

**Trustees and Directors**

Rev Jim Baker MBE  
John Smalley  
Ian Hutchinson

**Company Secretary and Registered Office**

Ian Hutchinson  
22 Old Millmeads  
Horsham  
RH12 2LZ

**Charity Number**

Registered Number 1110013

**Company Number**

Registered Number 5176983

**Principal Address**

22 Old Millmeads  
Horsham  
RH12 2LZ

**Independent Examiner**

David Parker  
147 Heath Way  
Horsham  
RH12 5XX

**Bankers**

HSBC Bank plc  
9 Penn Road  
Beaconsfield  
Bucks  
HP9 2PT

## **Trustees Report for the period ending 31 July 2010**

The Trustees are pleased to present their report together with the accounts for the charity, for the year to 31 July 2010.

The Legal and Administrative Information on page 2 forms part of this report. The accounts comply with current statutory requirements, the Memorandum and Articles of Association, the Companies Act 2006 and the Statement of Recommended Practice - Accounting and Reporting by Charities.

### **Structure, Governance and Management**

#### **Status**

Global Links Initiative (the charity) is a charitable company limited by guarantee, incorporated on 12 July 2004, and registered as a Charity on 13 May 2005. The company was established under a Memorandum of Association, which established the objects and powers of the charitable company and is governed under its Articles of Association.

#### **Trustees**

The Rev Jim Baker, John Smalley and Ian Hutchinson served as trustees throughout the year.

#### **Trustee Meetings**

These take place regularly to discuss plans, results, actions and matters of governance.

#### **Objectives and activities for the public benefit**

The company is a charity and its objects are for the benefit of mankind globally:

1. To develop the capacity and skills of the members of socially and economically or socially disadvantaged communities;
2. To relieve poverty for the benefit of the public by such means as the trustees think fit, including but not limited to the use of communications technology, the provision or facilitation of information and the encouragement of best practice; and
3. To relieve sickness.

The trustees confirm that they have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the Trust's objectives and in planning future activities.

GLI carries out these objects by taking action to connect, empower and inform people around the world who are improving the lives of their communities, and to do this:

1. through the knowledge base we have built, and continue to build further, on our website to which community and non-profit leaders from a wide range of countries now voluntarily contribute;

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**Year ended 31 July 2010**

2. through arranging face to face meetings and exchanges between people making a positive difference to other people's lives; and
3. by providing publicity for the important work and aspirations of our networkers in making this world a better place for a wide range of needy people.

**Achievements and performance**

The year ending July 2010 has seen the continuation of support for the main strands of GLI's previous activity. The Trustees have determined to allocate expenditure to those ongoing projects which have been at the core of the organization since its inception, but have done so in such a way that will enable these activities to become self-sustaining, or to continue for the foreseeable future on a reduced level of financial support from the UK. In summary, the main areas of activity and the support, in percentage terms, are as follows:

website editing and support	-	11%
activities in China	-	45%
activities in Japan	-	20%
activities in India	-	20%

Expenditure on website editing and support has been reduced, as a total of all expenditure, and the website operations have been reorganised onto a more economical and effective basis during the preceding year. This has enabled slightly higher levels of support to be allocated to activities in China, Japan and India, and it is gratifying to note that positive developments have been reported from each of these centres of activity. This indicates that funding from GLI would seem to have been directed towards concrete developments and achievements at project delivery level in these centres of activity.

In the China/Japan sphere of activity, most ably inspired and co-ordinated by GLI co-founder, Fan Li, significant developments have taken place. Since December 2009, the China/Japan initiative has been running independently under the leadership of Fan Li, and GLI funds have been used to support the Chinese/Japanese website projects and social entrepreneur exchanges. In addition, major developments in collaboration between GLI networkers and social entrepreneurs have been recorded. This development has been strongly supported by the unique collaboration between two leading social enterprises in China and Japan, Daichi Organic Farming Co. Ltd in Japan and Fu Ping Development Institute in China. These two organisations have signed a memorandum of agreement which it is hoped will lead to the development of a joint-venture social enterprise in China in 2012, and this aim has been assisted by exchange visits during the last year. Lastly, Fan has successfully led the development and launch of the China/Japan Civil Society Network (CJCSN) which will focus on facilitating China-Japan exchanges. The first of these took place in July 2010, when a delegation from the China LEAD Project visited Japan. A visit by a Japanese delegation to Shanghai was made in August 2010, which was hosted by GLI China.

In addition, with the support from the Hong Kong Social Entrepreneur Forum, 'A New Horizon: Ten stories of social entrepreneurs in China' was published in Hong Kong in February 2010. The first of its kind, this Chinese/English bi-lingual book is based on contents from the GLI China website. The book has sold out in Hong Kong. It has received great reviews from GLI networkers, social entrepreneurs and experts from China, Japan, UK, Philippine, Korea, the U.S. and South Africa.

In India, Christopher Daniel's Goodwill Social Work Centre has provided a comprehensive report on its activities within the GLI (UK) - Goodwill (India) Partnership Initiative. This project has used funds from GLI to promote

## **GLOBAL LINKS INITIATIVE**

### **Year ended 31 July 2010**

pre-employment training in Tamil Nadu ,in and around the city of Madurai, for children and young people from disadvantaged communities. A broad cross section of disadvantaged children and young people, including those from single-parent families and other "socially oppressed classes", have been provided with access to computer training, sewing, dress-making, embroidery classes and Life Enrichment education. In addition, family support services, including advocacy work, health promotion, job-search and placement services and parenting skills development programmes have been made available. From January to June 2010, 362 beneficiaries have attended courses and programmes made available on the basis of funding provided by GLI. The Trustees are impressed by the breadth and scope of the provision made by Goodwill under the terms of its partnership agreement with GLI, and is grateful to Christopher Daniel and his colleagues for their untiring efforts, and the extent to which they make such efficient use of the funds GLI is able to make available.

GLI Trustees have maintained contact throughout this period by telephone and email (so as to save on funding for travel to meetings), and continue to maintain an oversight of these four main areas of activity. We look forward to seeing continued developments in the coming year, and in the further period during which GLI funds will remain available for disbursement.

### **Public benefit**

We have reviewed our activities and we believe that we clearly operate for the public benefit for the following reasons:

1. We provide open access globally without charge to the library of relevant knowledge and inspirational stories on our website and we know this service is used widely to help people with a diverse range of needs;
2. Subject to their being appropriate funds available we arrange face to face meetings;
3. We provide free publicity on news items and inspirational stories on the activities of our networkers;
4. We encourage inclusivity for all; and
5. In the words of others Global Links Initiative is "Community Capacity Building through Knowledge, rather than Funding, on a local basis on a global scale".

### **Financial review**

#### **Reserves Policy**

Our policy is to maintain appropriate reserves to cover our immediate operating needs which, at any one time, are normally less than £5,000. At 31 July 2010 our reserves were £67,600 (2009 £15,358).

#### **Investment Policy**

The charity has no investments and spare monies earn interest via a bank deposit account.

#### **Financial Planning**

The Trustees review income and expenditure on a periodic basis and the level of expenditure is set to ensure that there will be adequate resources available to meet commitments made as they fall due.

**GLOBAL LINKS INITIATIVE**  
**Year ended 31 July 2010**

**Risk Management**

The trustees have considered the major risks to which the charity is exposed and, as a result, now direct the support to selected activities as set out in this report. Our major ongoing risk is to ensure that we have adequate financial resources available to finance our future activities.

**Financial Results**

The increase in total income is due to the legacy left to the charity from the estate of the late Robin Rowland, co-founder of GLI. The decrease in the expenditure is due to the decision to support selected main activities over a three year period. The results for the year to 31 July 2010 amounted to net income for the year of £52,242 (2009 net outgo of £5,015).

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006 and the Statement of Recommended Practice - Accounting and Reporting by Charities, issued in March 2005.

Approved by the Trustees and signed on its behalf on 23 November 2010.

Ian Hutchinson  
Trustee and Director

**Statement of the Trustees' Responsibilities**

The trustees, who are also directors of Global Links Initiative for the purposes of company law, are responsible for preparing the Trustees' Report and the accounts in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the trustees to prepare accounts for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these accounts, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**GLOBAL LINKS INITIATIVE**  
(A COMPANY LIMITED BY GUARANTEE)  
**INDEPENDENT EXAMINERS' REPORT TO THE MEMBERS ON THE**  
**UNAUDITED ACCOUNTS OF GLOBAL LINKS INITIATIVE**

I report on the accounts for the year ended 31 July 2010 set out on pages 9 to 12.

**Respective responsibilities of the charitable company's trustees and the independent examiner**

The charitable company's trustees, who are also the directors of Global Links Initiative for the purpose of company law, are responsible for the preparation of the accounts. The trustees consider that an audit is not required for this year under section 43(2) of the Charities Act 1993, and 1993 Act and that an independent examination is needed.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to:

- i) examine the accounts under section 43 of the 1993 Act;
- ii) to follow the procedures laid down in the general Directions given by the Charity Commission under section 43(7)(b) of the 1993 Act; and
- iii) to state whether particular matters have come to my attention.

**Basis of an independent examiner's report**

My examination was conducted in accordance with the general Directions given by the Charity Commission. An examination includes the review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statement below.

**Independent examiner's statement**

In connection with my examination, no matter has come to my attention:

- (a) which gives me reasonable cause to believe that in any material respect the requirements:
  - i) to keep accounting records in accordance with section 386 of the Companies Act 2006; and
  - ii) to prepare accounts which accord with the accounting records, comply with the accounting requirements of section 396 of the Companies Act 2006 and with the methods and principles of the Statement of Recommended Practice: Accounting and Reporting by Charities;have not been met; or
- (b) to which in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.

David Parker

Chartered Accountant

147 Heath Way, Horsham, RH12 2XX

Dated: 23 November 2010

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**Year ended 31 July 2010**

**GLOBAL LINKS INITIATIVE**  
**(A COMPANY LIMITED BY GUARANTEE)**  
**STATEMENT OF FINANCIAL ACTIVITIES**  
**(including income and expenditure account)**  
**FOR THE YEAR ENDED 31 JULY 2010**

	Notes	<b>**Total Funds for the year ended 31 July 2010 £</b>	<b>**Total Funds for the year ended 31 July 2009 £</b>
<b>Incoming resources from generated funds</b>	<b>1.2</b>		
Voluntary Income	3, 4	106,968	85,434
Investment Income		21	185
Incoming resources from charitable activities		<u>10</u>	<u>8,913</u>
<b>Total incoming resources</b>		<u>106,999</u>	<u>94,532</u>
<b>Resources Expended</b>	<b>1.3</b>		
Charitable Activities	3	54,461	98,559
Governance costs	5	<u>296</u>	<u>988</u>
<b>Total resources expended</b>		<u>54,757</u>	<u>99,547</u>
<b>Net (outgo) / income for the year</b>		<u>52,242</u>	<u>(5,015)</u>
<b>Net Movement in funds</b>		<b>52,242</b>	<b>(5,015)</b>
<b>Fund balances at 1 August 2009</b>		<u>15,358</u>	<u>20,373</u>
<b>Fund balances at 31 July 2010</b>		<u>67,600</u>	<u>15,358</u>

*\*\* All the income for the year to 31 July 2010 and for the year to 31 July 2009 was unrestricted.*

The statement of financial activities includes all gains and losses in the year. All incoming resources and resources expended derive from continuing activities.

**GLOBAL LINKS INITIATIVE**  
Year ended 31 July 2010

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(A COMPANY LIMITED BY GUARANTEE)  
**BALANCE SHEET**  
AS AT 31 JULY 2010

	Notes	For the year ended 31 July 2010 £	For the year ended 31 July 2009 £
<b>Current assets</b>			
Cash in Bank and in hand		67,750	18,912
<b>Creditors; amounts falling due within a year</b>	<b>6</b>	<u>150</u>	<u>3,554</u>
<b>Net Assets</b>		<u>67,600</u>	<u>15,358</u>
<b>Unrestricted funds</b>		<u>67,600</u>	<u>15,358</u>
<b>Total funds</b>		<u>67,600</u>	<u>15,358</u>

The company is entitled to the exemption from the audit requirement contained in section 477 of the Companies Act 2006, for the year ended 31<sup>st</sup> July 2010. No member of the company has deposited a notice, pursuant to section 476, requiring an audit of these accounts.

The directors acknowledge their responsibility for ensuring the company keeps accounting records which comply with section 386 of the act for preparing accounts which give a true and fair view of the state of affairs of the company as at the end of its financial year, and of its incoming resources and application of resources, including income and expenditure for the financial year in accordance with sections 394 and 395, and which otherwise comply with the requirements of the Companies Act 2006 relating to accounts, so far as applicable to the company.

The accounts are prepared in accordance with the special provisions relating to small companies within Part 15 within the Companies Act 2006.

Approved by the Board of Trustees on 23 November 2010 and signed on its behalf.

Ian Hutchinson (Director)

**GLOBAL LINKS INITIATIVE**  
**(A COMPANY LIMITED BY GUARANTEE)**  
NOTES FORMING PART OF THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 JULY 2010

**1. Accounting policies**

**1.1 Basis of preparation**

The accounts have been prepared under the historical cost convention.

The charity has taken advantage of the exemption in Financial Reporting Standard No 1 from the requirement to produce a cash flow statement on the grounds that it is a small charity.

The accounts have been prepared in accordance with applicable accounting standards, the Statement of Recommended Practice - Accounting and Reporting by Charities, issued in March 2005 and the Companies Act 2006.

**1.2 Incoming resources**

Income has been recognised gross on the basis of entitlement, certainty and measurement.

Donations, legacies and other forms of voluntary income are recognised as incoming resources when receivable, except insofar as they are incapable of financial measurement.

Grants are recognised in full in the Statement of Financial Activities in the year in which they are receivable or any requirement imposed on the grant is fulfilled.

Investment income is recognised on a receivable basis.

**1.3 Resources expended**

Expenditure is recognised on an accruals basis, inclusive of value added tax.

Costs of generating funds are those costs incurred in attracting voluntary income, in particular grant funding and the costs of maintaining the charity's profile within the sector.

Governance costs include those costs incurred in the governance of the charity's assets and are primarily associated with constitutional and statutory requirements.

**2. Restricted Income relating to the year to 31 July 2010**

All Income for the Year to 31 July 2010 has been unrestricted.

**3. Donated Services**

Voluntary Income and Charitable Activities Expenditure in 2010 includes £Nil (2009 £600) in respect of Gifts in Kind received from Virgin Airways in China.

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**Year ended 31 July 2010**

**4. Voluntary Income**

Voluntary Income, included in Unrestricted Incoming Resources from Generated Funds is made up as follows:

	<b>2010</b>	<b>2009</b>
	£	£
Donations	106,968	66,500
Gift Aid Tax Recovery	-	18,334
Donated Services/Gifts in Kind	-	600
Total	<u>£ 106,969</u>	<u>£ 85,434</u>

**5. Governance Costs**

	<b>2010</b>	<b>2009</b>
	£	£
Governance costs comprise:		
Accountancy fees	296	781
Secretarial advice/fees	<u>-</u>	<u>207</u>
Total	<u>296</u>	<u>988</u>

**6. Creditors: amounts falling due within a year**

	<b>2010</b>	<b>2009</b>
	£	£
Trade Creditors	-	1,098
Sundry Creditors	-	1,809
Accrued Accountancy Fees	<u>150</u>	<u>646</u>
Total Creditors	<u>150</u>	<u>3,554</u>

**7. Staff Costs and Trustees' Remuneration**

The Company has no paid employees in the UK, but did pay salaries in China and Japan up to November 2009 which amounted to £13,155 (2009 £51,965). There were no Social Security or Pension Contribution costs. The average weekly number of employees during the year, calculated on the basis of full time equivalents, was 1 (2009 4).

Trustees received no remuneration (2009 £Nil), but were reimbursed for their expenses which amounted in the year to £520 (2009 £6,368).

**8. Related party transactions**

In September 2009 Paul Hutchinson, a son of Ian Hutchinson a trustee, was paid £1,200 for the development of a new website and £500 for hosting the website and providing technical support from October 2009 to the end of the year.